**THE EXPORT PROCESS**

Understanding the export process is key to getting your products and/or services to foreign markets.

## Are You Ready to Export?
- Make sure the exporting entity is fully registered
- Ensure that you have the right product for the market and a plan on how you will execute the business
- Have in place sufficient resources (human, financial etc) to enable you ship your products abroad
- Open a bank account with a reputable bank to facilitate international financial transactions

## Identify Foreign Buyer
### How & Where?
- UEPB
- Importers Directories
- Trade Fairs & Expos
- Trade Missions
- Market Visits etc

## Negotiate for an Export Contract

**Business Offer**
- Sending of Samples

**Export Order is Confirmed**

## Prepare to Export
- Understand the Market Entry Requirements Related to the Product
- Grade, Pack, Label & Mark
- Arrange for Movement of Goods - Logistics etc

## Process Export Documents & Transport the Goods

## Get Paid
- Supply the Right Product
- Submit Export (Invoice etc) Documents for Payment
- Payment Effected According to Agreed Terms of Contract

Export success is a journey as well as a destination & UEPB is available to support you along the journey by providing you with:

<table>
<thead>
<tr>
<th>Market Information</th>
<th>Business Promotion</th>
<th>Market &amp; Product Dev’t</th>
<th>Export Skills Dev’t</th>
</tr>
</thead>
<tbody>
<tr>
<td>Foreign Buyers (Importers)</td>
<td>Market &amp; Buyer Profiling</td>
<td>Technical &amp; Financial (depending on resource availability) in;</td>
<td>Structured Training programmes including;</td>
</tr>
<tr>
<td>International Market Prices &amp; Trends</td>
<td>Business Matchmaking &amp; Networking</td>
<td>Export Product Development</td>
<td>Export Coaching &amp; Mentoring Program</td>
</tr>
<tr>
<td>Trade Rules &amp; Regulations</td>
<td>In-Market Support Services</td>
<td>Export Marketing related Strategy Formulation</td>
<td>Exporters Orientation Program</td>
</tr>
<tr>
<td>Market Research &amp; Intelligence</td>
<td>Trade Policy Advisory</td>
<td>Export Enterprise Management Development</td>
<td>You can also visit our Reference Centre for the Business Community for more specialized counseling and guidance</td>
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**Uganda Export Promotion Board**

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MANUFACTURED PRODUCTS

Beverages (Alcoholic & Non-Alcoholic)
- Soft Drinks (Mineral Water, Juices etc)
- Health Drinks (Herbal Extracts/Beverages)
- Beers & Spirits

Processed Food Products
- Edible Fats & Oils
- Dairy Products
- Sugar & Sugar Confectionaries (Sweets)
- Confectionaries (Bread, Biscuits etc)
- Milled Products
- Prepared Food Products & Snacks etc

Construction/Hardware Materials
- Metal & Metal Products (Iron & Steel and Aluminium Products - Sheets, Profiles, Sections etc)
- Clay & Ceramic Products
- Paints & Varnishes
- Timber Products etc

Chemical Products
- Pharmaceuticals
- Domestic & Industrial Chemicals etc

Other Manufactured Products
- Paper & Paper Products
- Soaps & Detergents
- Foam Products - Mattresses, Footwear etc
- Plastics & Plastic Products
- Cosmetics (Hair & Body Care Products)
- Textiles, Fabrics & Apparels
- Leather Products
- Essential Oils
- Candles & Other Wax Products
- Rubber Products (Tyres etc)
- Printed Paper Products (Labels etc)
- Agricultural Tools & Implements
- Alternative Fuels (Briquettes)
- Agro & Industrial Machinery

AGRICULTURAL PRODUCTS

Traditional Agricultural Exports
- Coffee, Cotton, Tea, Tobacco & Cocoa

Animal & Animal Products
- Livestock, Poultry, Hides & Skins, Meat & Meat Products, Animal By-Products etc

Cereals, Pulses & Oil Seeds
- Maize, Beans, Sorghum, Soya Beans, Rice, Sesame, Green Gram, Lentils, G. Nuts etc

Fruits, Vegetables & Spices
- Bananas, Passion Fruits, Egg Plants, Mangoes, Pineapples, Oranges, Peppers & Capsicums, Vanilla etc

Live Plants, Flowers & Cuttings
- Roses, Ornamental Plants etc

COMMERCIAL HANDICRAFTS & GIFT ITEMS
- Handicrafts - Basketry, Jewellery, Carvings, Batiks, Beads etc; Textiles etc

FISH & MARINE PRODUCTS
- Fresh, Chilled, Smoked & Dried Fish Products of Nile Perch, Tilapia, Cat Fish etc

MINERALS & ORES
- Precious Stones (Gold etc)
- Ores (Cobalt etc)

SERVICES
- Education, Medical, Tourism & Hospitality, ICT Enabled (such as BPOs), Financial, Entertainment (such as Performing Arts) & Other Professional Services

UEPB, helping you to export ...